

The Indiana Lumber & Builders' Supply Association presents

# **BLUEPRINT READING AND MATERIAL TAKE-OFFS REVIEW WITH PRACTICAL TIPS & PROBLEM-SOLVING**

*With Ray Schreiber, Schreiber Lumber Co., Indianapolis*

## **Tuesday, April 20, 2010**

*Coffee & refreshments 8:30 AM – Course begins 9:00 AM – Concludes circa 5:00 PM*

### **Location: Holiday Inn North Select at the Pyramids**

*3850 DePauw Boulevard  
(I-465 & Michigan Road)  
Indianapolis, IN 46268*

**An exclusive ILBSA  
Professional  
Development  
course!**

### **WHO SHOULD ATTEND**

*Sales/estimating staff, management personnel, or anyone involved in reading blueprints. It is especially useful to those with some experience in reading blueprints. Probably not a good course for one with no blueprint experience.*

### **Course Overview:**

*This particular seminar is new to the Association this year. It is intended as a review or refresher for people with some experience in blueprint reading and lumber and material estimating. The seminar will lead participants through a typical blueprint format, scale and content, and then address more complex issues of residential estimating. In addition, you'll examine the challenges of estimating for a **competitive** bid vs. a standard "estimate". This course is unique because of the "real-world" skills of our presenter, **Ray Schreiber**. Ray is a lumber dealer by profession - and an engineer by education - and attacks common problems in blueprint reading from an experienced eye, often solving problems before they arise on the jobsite. His is widely-known for his advanced skills in estimating materials, and is respected by fellow engineers, architects, and contractors.*

*Ray will open with a "quick review" of blueprints, and then tackle **YOUR** specific problems, challenges, or common mistakes, creating a unique learning experience for all attendees.*



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## FAX-BACK ENROLLMENT FORM

Please FAX to ILBSA at **317-875-3717**; or sign up online at [www.ilbsa.org](http://www.ilbsa.org)

COMPANY \_\_\_\_\_

Attendees \_\_\_\_\_

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*We will gladly send you an invoice for your records.*

**Member Cost: \$150.00** (*discounts available for 3 or more from same firm*)

*Non-Member Cost: \$399.00*

*\* If non-member joins the Association before the course is held, member rates will apply.*

**COFFEE & REFRESHMENTS BEGIN 8:30 AM  
COURSE BEGINS 9:00 AM – CONCLUDES AROUND 5:00 PM.**

***317-875-3737 - Toll-free 1-877-465-8627 - Info@ilbsa.org***